



Quick Facts:

HEADQUARTERS:

41 State Street
Albany, NY 12207
Tel: 1-800-461-4863
Web: www.firstlight.net

Founded in 1999
Fiber Miles: >250,000
Lit Locations: ~1,800 with nearly
15,000 within close proximity to our
network

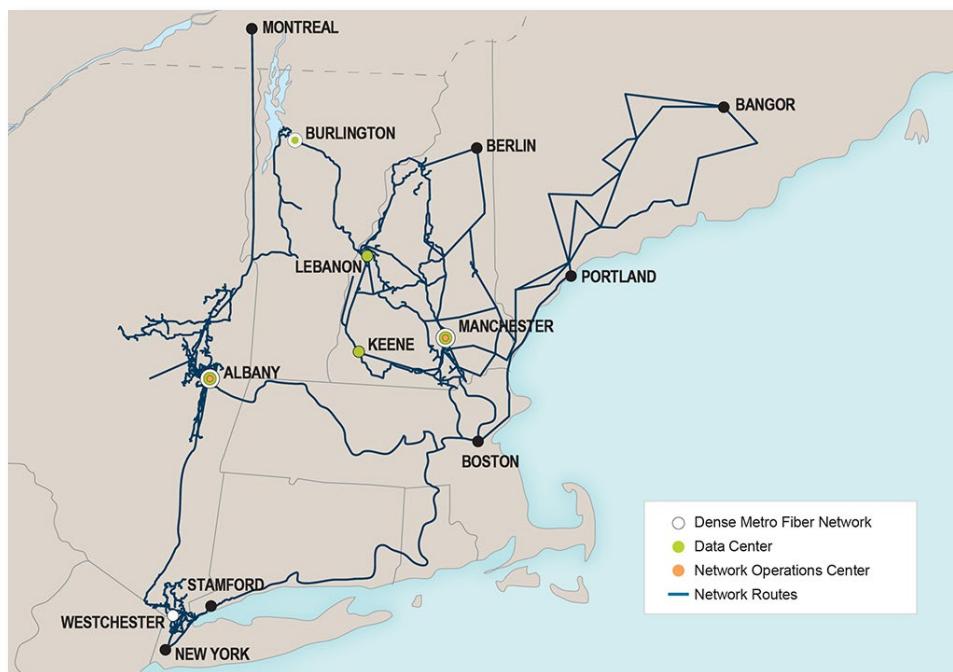
- Exclusively owns and operates an advanced fiber optic network, ensuring that we can provide a high quality experience for our clients
- One of the largest and densest fiber networks in New York and Northern New England (including New Hampshire, Maine, and Vermont) with reach into Canada
- Provides communications solutions to carriers and business customers
- FirstLight has received the NYS Public Service Commission's commendation for exemplary customer service for more than 10 consecutive years.
- Portfolio company of Boston-based private equity firm, Riverside Partners

Overview

FirstLight Fiber provides a full complement of cost effective, high quality, scalable telecommunications services, including private line, high speed Internet access, data center and voice services to retail and wholesale customers throughout New York and Northern New England.

Our Network

FirstLight has been building and operating its own fiber network, including fiber to the premises systems, for over 15 years. The network has more than 250,000 fiber miles and 1,800 lit locations, with access to more than 15,000 locations, in five states with connectivity to Montreal. In our key markets, we have significant fiber density to ensure that we can offer a comprehensive solution that addresses all locations. FirstLight's core data and switching platforms are designed for maximum availability to ensure that our services meet or exceed our stated Service Level Agreements (SLAs).



Support

FirstLight combines advanced, proven technology with a staff experienced in the design, construction, deployment and operation of high quality communications networks. FirstLight senior management team has over a century of direct and related experience. FirstLight's project managers, engineers, technicians, and support personnel continuously monitor, maintain and augment the network to provide the high quality service and support our customers expect. FirstLight's dual, geographically diverse Network Operations Centers (NOCs) are strategically located in downtown Albany, NY and Manchester, NH with locally-based support personnel situated throughout our footprint for prompt response. FirstLight team members pride themselves on superior service with the understanding that our clients' mission critical communications demand comprehensive, proactive support.

To learn more about FirstLight, please visit www.firstlight.net or call 1-800-461-4863.

Services

Reliable, Scalable, Cost-Effective

FirstLight offers a full complement of advanced fiber optic telecommunications and related services that enable our customers to thrive in the digital age.

Data



Ultra-high speed, low latency, scalable data transport solutions up to 100 Gbps including Ethernet, Wavelength, SONET (DS1, DS3 and OCx) and Fibre Channel.

Internet Access



Dedicated symmetrical connections delivered over our own fiber optic backbone with robust Tier 1 provider connections and hundreds of private peering points.

Data Center/Colocation



Combines the security and disaster recovery of off site servers with redundant, diversely routed Internet and private network connections for the continuity of your mission-critical business operations.

Voice*



Bundled and usage-based PRI/T1, SIP Trunking, traditional business lines and audio conferencing.

Virtual PBX*



Cloud-based unified communications with the full-feature functionality of a PBX eliminates the need to purchase and maintain your own phone equipment.

Fiber



FirstLight's fiber-to-the-tower and fiber-to-the-premise solutions ensure your business has access to virtually unlimited bandwidth and the ability to choose the protocol best suited to support your business applications.

FirstLight's clientele includes national telecommunications providers, CLECs, and leading enterprises, including health-care organizations, high tech manufacturing and research facilities, financial institutions, colleges and universities, K-12 schools, public safety agencies, as well as local and state governments.