FirstLight has been steadily building its 19,000-mile fiber optic network throughout the Northeast for nearly 20 years, creating a secure, high-bandwidth infrastructure serving some of the largest hospitals, educational institutions, financial services providers, municipalities, and utilities in the Northeast. Our product set has grown significantly as well, offering unified communications, network (including ethernet and dark fiber), cloud, data center, and managed services.

Ask how you can capitalize on our entry into Pennsylvania to bolster your sales. Be sure to check progress on additional fiber expansions FirstLight has planned in the region, including fiber builds in Reading, Scranton, and Wilkes-Barr later this year. The good news is that our cloud, data center, and managed services are available right now, so you can benefit from new sales immediately.

FirstLight's low-latency network and product portfolio keeps growing, and we're pleased to announce that FirstLight will soon be in the Harrisburg and Allentown areas of Pennsylvania, with a POP located in Reading, Pennsylvania.

We've recently launched a number of new offerings that can increase your profits and your customer base, with many solutions serving as a gateway to additional sales.

Some of our newest solutions include:

- SD-WAN
- DDoS Protection and Mitigation
- Cloud Contact Center
- Office 365 Backup
- Encrypted Wavelength
- Azure Stack
- Cisco Umbrella

For more information visit www.FirstLight.net/channel-program/