

UNIFIED THREAT MANAGEMENT WITH FIRSTLIGHT

Utilizing the Award-Winning* FirstLight/Sophos UTM Product Line

FirstLight is a Sophos Certified Partner and reseller of their award winning UTM product line. The advanced security solutions provided by Sophos and the strength of FirstLight's cloud infrastructure is a powerful combination.*

With FirstLight you can choose the level of partnership that makes sense for you; use our infrastructure and either manage the security rules and policies on your own through the intuitive Sophos platform, or let the 24x7 staff at FirstLight manage it for you.

*Sophos UTM was selected by CRN in 2014 as the overall winner in the Client Security Software and Network Security Appliances categories, and also swept the subcategories of product innovation, support and partnership. Sophos is also placed in the Leader Quadrant in the the Gartner Magic Quadrant for Unified Threat Management for the past three years.



Solution Highlights

Scalable Solutions / OpEx Model – Incurring a Capital Expense for upfront licensing and hardware takes value out of your company. You can easily migrate to an operating expense with FirstLight's firewall (as a service): which has a proven lower total cost of ownership and can scale to meet your needs now and into the future.

Service Options: You choose: self-managed using an intuitive Sophos portal or FirstLight's managed by our staff of technology experts.

Virtual Infrastructure– FirstLight builds the Sophos firewall in the data center using high availability virtual machines, an optimal approach for reliability, managing multiple-sites / remote users and for ease of management with central control of the firewall rules for all sites / users across your network.

Reduce Expensive Premises-Based Hardware – By leveraging the use of Remote Ethernet Devices (RED), customers can connect branch offices securely, affordably and with virtually no off-site management on the part of IT staff.

Lower Total Cost of Ownership - When compared to purchasing a premises-based firewall appliance you'll find the Sophos solution by FirstLight can help reduce your expenses.

Support – The dedicated technical staff at FirstLight combined with the award winning support from Sophos is there for you 24x7.



Unified Threat Management



Next Generation Firewall



Network Protection



Web Protection



Secure Wireless

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Key Features

Fight Intruders

- Locks outgoing traffic to command-and-control Botnet hosts
- Deep packet inspection with over 18,000 definitions
- Protection against network flooding (DoS, DDoS, port scan)

Connect Offices

- Support for SSL, IPsec
- RED (remote Ethernet device) for simple connection to remote sites
- 256-bit AES/3DES, PFS, RSA, x509 certificates, pre-shared keys

Web Protection

- Web Malware Protection
- URL Filtering Policies
- SafeSearch, YouTube, and Google Apps
- HTTPS Scanning
- Layer-7 Application Control
- Web in Endpoint

Support Remote Workers

- SSL, IPsec
- Cisco VPN (iOS support) and OpenVPN (iOS and Android)
- HTML5 browser-based VPN portal without plugin requirements

Safely authenticate users

- Sophos Authentication Agent for users
- Support Active Directory, eDirectory, RADIUS, LDAP, tacacs+
- Two factor authentication using one-time password (OTP) e.g. for User Portal, IPSec, SSL VPN – with no infrastructure required

Easily Managed Daily Tasks

- Self-service user portal
- Configuration change tracking
- On-box logging and identity-based reporting
- Executive report scheduling and archiving

Always Connected

- Static, OSPF, BGP, multicast (PIM-SM)
- WAN link balancing across any mix of 3G/UMTS/Ethernet ports
- Zero configuration active/passive high availability
- 802.3ad interface link aggregation (LAG)
- Server load balancing

Wireless Protection

- Plug and Play Deployment
- Multiple WiFi Zones
- Reliable High-Speed Wireless
- Mobile NAC
- Guest WiFi Hotspots
- Secure Encryption

Why FirstLight?

FirstLight believes strongly in the power of the Sophos UTM suite and the advantages it provides to end users. The features that Sophos provides however can be achieved through many other resellers. Most of those resellers will deploy UTM hardware that typically sits on-premises, at the edge of your corporate network. This approach has disadvantages, including a higher capital cost, a lower level of reliability and all of the other headaches of managing a device on-site.

FirstLight approaches managing security by centralizing the firewall at the core of the network, within the cloud infrastructure at the Oxford Network data center. This provides you with four distinct advantages:

Performance - It places the firewall where there is maximum throughput, eliminating concerns that your firewall could be the cause of latency or congestion within your network

Scalability & Cost Savings - It virtualizes the firewall which allows for scalability and growth over time. As you add more users and as traffic increases across your network you do not have to over-buy a piece of hardware or buy new hardware, you can simply add additional resources to the virtual machine for a marginal increase in the monthly rate.

High Availability - The virtualized firewall can be re-built quickly and easily in the event of a failure. This is not the case with a stand-alone premises-based firewall.

Simplified Management - Managing the firewall is centralized through a single portal. Branch offices hang off the virtual firewall and are supported by RED hardware that requires zero on-site maintenance or configuration.

Sources:

<http://blogs.sophos.com/2014/08/21/sophos-sweeps-2014-crn-annual-report-card-awards/>

<http://blogs.sophos.com/2014/08/20/sophos-is-a-leader-in-the-gartner-magic-quadrant-for-utm-heres-5-reasons-why/>



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