

CAPSTONE COMMUNITY ACTION

“Our commitment to provide critical outreach to Vermonters demands the level of service FirstLight has provided us over the past four years. Whether we are assisting in crisis situations, weatherizing homes, or providing resources to businesses, we not only need robust communication systems that we can count on, but scalable services that can change and grow as needed into the future. FirstLight’s hosted PBX and fiber broadband and its unsurpassed customer service have the qualities we demand.”

Sarah McMullen

*Deputy Director of Operations
Capstone Community Action*

AUTOMATIC DISTRIBUTORS

“We were changing some batteries on our server and a live RAID card was inadvertently taken out and it crashed the system. No one could recover it and get it back up. I called (FirstLight) and asked if they had an IBMi machine with a card we could use to replace the damaged one we had. You know those shows where everyone in the community comes together after a disaster to help someone in crisis? It really felt just like that. Everyone came together to help. And the i-series has been a rock ever since.”

Jeff Graham

*Owner
Automatic Distributors*

SUNY ONEONTA

“Until FirstLight extended their fiber network to our campus, we had only one viable option for Internet service. Now we have more bandwidth, increased reliability and a partnership with FirstLight to keep our costs down and our student, faculty and staff satisfaction up!”

Lesley A. Bidwell

*Director of Networking and Telecommunications
SUNY Oneonta*

Vermont Land Trust Conserving Land for the Future of Vermont

“Since 1997, Vermont Land Trust has worked with Sovernet to connect with members, partners, and land owners. We look forward to working with FirstLight and will continue to rely on their fiber backbone and hosted PBX to meet our communications needs.”

Teija Huttunen-Green

*Director of Operations and Technology
Vermont Land Trust*

Town & Country FEDERAL CREDIT UNION

“As Town & Country has expanded, we have had an ever-increasing need for more bandwidth. FirstLight has provided that reliable, potentially unlimited bandwidth at a great value. FirstLight has helped us engineer just the right configuration for our growing company. They worked with us to create custom solutions based on our individual needs, not just providing an off-the-shelf product.”

Michael McIver

*IT Manager
Town & Country Federal Credit Union*

i-COMM CONNECT

“FirstLight really saved the day, and has been great to work with. They provide the flexibility and hands-on customer support a small business needs to get up and running. That’s something you just don’t get with the big guys.”

Mark Anderson

CTO, I-Comm Connect

FirstLight provides a full complement of scalable network, Internet, data center, cloud, and voice services on its own fiber optic network to meet the ever-evolving bandwidth and technology needs of enterprise and carrier customers in the Northeast. We strive to deliver superior customer service while adapting to the needs of our customers to create the best communications experience possible.